



## DANIEL HELM, SIOR

Senior Vice President

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Daniel Helm graduated from Louisiana State University as a top division one athlete. He spent two years at Newmark Knight Frank learning the fundamentals of Industrial sales and leasing being surrounded by extremely successful and kind people. Daniel joined Capacity Commercial group and has teamed up with one of the best industrial minds in the industry, Mark Childs.

Daniel believes that success is not the end goal, success is when you're enjoying the Journey. "Work as hard as you can so you can sleep easy at night and live with no regrets." Since I was young, I've heard my father say, "Let your Yes be Yes and your No be NO." I never understood the value of that until I finished college and began my career. That is what I strive for now, my end goal for every client is to make it a "win/win" agreement and make sure we have exhausted every option to find the best opportunity for their business to continue being successful. When I accomplish that, I'm able to sleep well at night and live with no regrets.

### MEMBER OF:

- SIOR
- CORFAC
- NAIOP
- CAB
- CREDC
- CCA

### EXPERIENCE

#### Capacity Commercial Group

Senior Vice President | 2018 - Present

#### Newmark

Associate Broker | 1.5 Years

### TENANTS & BUYERS REPRESENTED

- Nuna
- Child Truck Line
- Bushnell Warehousing
- Belt Service Corporation
- Composites One
- FRSTeam
- Okada America
- Integrity Traffic
- A-1 Pallets
- General Pacific

### OWNERSHIPS REPRESENTED

- Dermody
- DWS
- Felton Properties
- Specht Properties
- PacTrust
- PNWP

### EDUCATION & CREDENTIALS

#### BS - Sports Administration

Louisiana State University

#### Licensed Broker

State of Washington

#### Licensed Broker

State of Oregon

### CLIENT TESTIMONIAL

"Daniel went above and beyond with our site search. We were working through multiple options to either purchase a building, buy land, do a BTS, or lease. After Daniel showed us numerous options and ideas, we decided to lease. The space we found and wanted was in a competitive submarket, and we had to compete against multiple offers. Daniel not only got us the space, but was able to get us various concessions and a favorable deal.

We look forward to working with Daniel in the future in the Portland MSA and other markets as our business grows. "

- Geoff Barrios, Chief Executive Officer, Integrity Corps



#### Capacity Commercial Group

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